

Orientations for Enneagram Points

And Their Most Closely Associated Myers-Briggs Types

Protector/Asserter

Bold action, active engagement, justice, directness, strength.

Avoids: powerlessness, dependency, uncertainty. **Ex.:** Winston Churchill, George Steinbrenner, Martin Luther King Jr, Ann Richards.

Adventurer/Innovator

Larger vision, impact, exciting potential.

Avoids: pain, boredom, unpleasantness, frustration, restrictions. **Ex.:** Newt Gingrich, S. Spielberg, Malcolm Forbes, Katie Couric, Richard Feynman, JFK, FDR.

Troubleshooter

Loyalty, vigilance, preparedness, skepticism.

Avoids: Danger, insecurity, alienating the powers that be. **Ex.:** Andrew Grove (Intel), Ted Turner, Janet Reno, Gordon Liddy, Ellen Degeneres.

Mediator/Peacemaker

Cooperation, peace, fairness, unity, teamwork.

Avoids: conflict, inharmony. **Ex.:** Dalai Lama, G. Ford, Margaret Mead, Eisenhower

Perfectionist/Purist

Duty, high standards, ethics, principles, "by the book."

Avoids: mistakes, disorder. **Ex.:** Confucius, Nelson Mandela, Steven Covey ("Seven Habits"), Ross Perot, Margaret Thatcher.

Helper

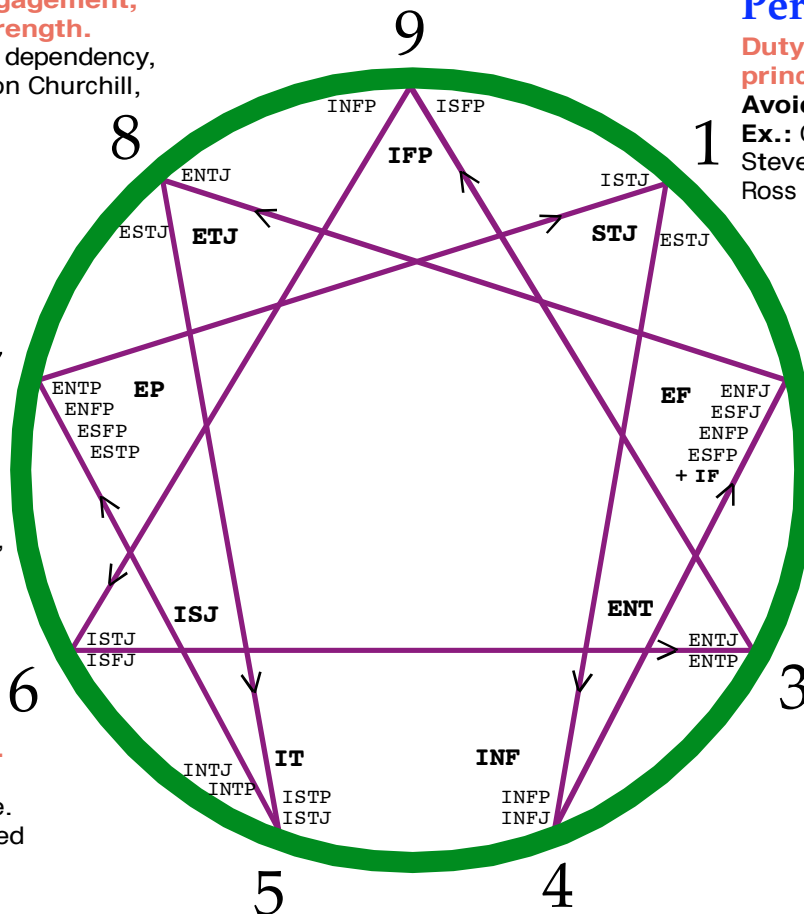
The human element, relationships, service, self-sacrifice.

Avoids: being needy, disappointing others. **Ex.:** Mother Teresa, Zig Ziglar, Mary Kay Ash, Arianna Huffington.

Achiever

Effectiveness, efficiency, image, the bottom line.

Avoids: failure, sloth. **Ex.:** Oprah, Tony Robbins, Michael Jordan, Donald Trump, Jack Welch (GE).



Observer/Analyst

Knowledge, analysis, competence.

Avoids: Meaninglessness, looking foolish, inadequacy, intrusions. **Ex.:** Bill Gates, Howard Hughes, Einstein, Joyce Carol Oates, Warren Buffet.

Romantic/Connoisseur

Creativity, uniqueness, fine taste, depth, inner intensity.

Avoids: ordinariness, conventionality, expediency. **Ex.:** Calvin Klein, Neiman-Marcus, David Packard (HP, Inc.), Tiffany and Co.