

Is one of these nine maybe **YOU** ?

The Nine Points of the Enneagram

Caveat: People are *complicated!* — and there are many other dimensions of personality that can lead to “mistaken identities” when we first attempt to identify our own “numbers” (that’s why we need a whole workshop, after all). That being said, some 80% of people get an accurate reading from the Quick Test you took. The following minimalist paragraphs should give you a good feel for whether or not our initial placement of you around the enneagram circle makes sense to you. We’d like to know: **does it?**

1. Perfectionist/Purist: Ones stand for the highest standards of ethics, reliability, and performance. “Zero defects!” might be their creed. When they see that there is “one right way” in a situation, they have little tolerance for those who would cut corners. Although others may feel scrutinized or rejected when they don’t live up to Ones’ standards, the ever-evaluating Ones are applying even higher standards of perfection to themselves.

2. Helper/Giver: For Twos, people come first, and Twos have sensitive radar for attending to the feelings and concerns of those around them. However, it can be nearly impossible to get Twos to share what they themselves need. The other complaint you’ll occasionally hear about Twos is that their people-pleasing is really ingratiation calculated to build their behind-the-scenes power. But the Twos might summarize their real agenda as empowering others to meet their goals.

3. Achiever/Producer: Threes are enthusiastic pragmatists who seem to get more done than everyone else. They are energetic motivators, skilled at getting others to “get on board” their high-performing productions. Sometimes others may wish Threes would be more careful to “look before they leap” or be more sensitive to fall-out that might affect other persons or outcomes. But the whole group or company benefits because the Threes are “making hay” (the bottom line) and realizing the American dream of success and accomplishment.

4. Connoisseur/Romantic: Fours are the most sensitive appreciators of art, beauty, and creative expression, and this keeps them reaching toward ideals they can envision but which may be close to impossible to achieve. They deeply value the passion and pathos required for such sensitivity — which can lead others to complain they are moody or hard to please. But Fours could reply that they are *easily* satisfied — by exquisite results!

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5. Observer/Sage: Fives are committed to the principle that “Knowledge is Power,” so they are ever observing, collecting information, and analyzing it. Others may complain they are aloof or withdrawn, and that they keep obsessively studying and analyzing when they need to put it in action. But Fives would explain that they are passionate about the subjects of their study and dedicated to the innovation and powerful results that such methodical research can produce.

6. Troubleshooter/Loyal Skeptic: Sixes will keep on top of things — even those that are well hidden from view. Ever vigilant for possible problems and breeches of security, they are supremely committed to their group and alert to evidence of whether others are, too. Although others may complain that Sixes worry too much or are unreasonably suspicious, the Sixes will spot the pitfalls that escape others’ notice.

7. Adventurer/Visionary: Sevens are the great initiators of new projects, based on wide-open vision. Routine attention to ongoing processes holds little attraction for them, and may bring others’ complaints that Sevens are impulsive or unreliable. Although Sevens are not the people to look to regarding potential difficulties, they will break through limits and bring the inspiration and enthusiasm necessary for bold new ventures.

8. Asserter/Top Dog: Eights handle power with the greatest confidence. They’ve seen others abuse power and they won’t shy from facing it down when they sense it’s used against them or against some under dog. Others can object that the Eights’ boldness is too autocratic or confrontational, but Eights are willing to put truth and justice to the test in a battle when necessary.

9. Peacemaker/Mediator: Nines can comfortably balance the group’s conflicting views with confidence that a “middle way” can restore harmony and promote everyone’s welfare. Some may complain that in striving for harmony and accord Nines don’t take *their own* stand strongly enough or act with enough ambition or commitment. But Nines think of their own needs and accomplishments as lying primarily in bringing harmonious cooperation to team efforts.